

Kim has been with Aluminum Blanking Company, Inc. since 1998 serving in various roles and departments. Beginning in Production Control, Kim learned first-hand about ABCO's customers, the various markets served, and wide breadth of processing capability. Kim was then promoted to business analyst and IT Liaison for customers and internal users of ABCO's ERP applications, where she was able to marry her knowledge of customer requirements and processing capabilities to the critical data and applications that support both. Kim was a valued member of the team developing those systems in support of customer requirements while introducing continuous process improvements in several areas, including EDI, material certification, and order status tracking.

In 2009, Kim was promoted once again, this time as Sales Account Manager overseeing all non-automotive accounts by developing quotes, pricing, forecasting, and managing specialty programs for automotive and non-automotive customers. It was in this role that Kim developed strong, trusted, long-lasting relationships with ABCO's customer base through her knowledge of ABCO's processes, strong service ethic, and responsiveness to those customers' needs. In sales and each of her previous roles, Kim has always worked closely with the full cross functional ABCO team to ensure delivery of the best solutions for ABCO's customers. It has been this approach that has also made Kim a knowledge expert in the specialty metals industry.

Now filling the role of Director of Sales Marketing, Kim brings a very open perspective in which the ABCO team and customers can work and create solutions together. Kim takes all aspects of ABCO's processing of customer material seriously with the goal to always surpass customer expectations. "We are all accountable to be the best we can at all times."